

Message Text

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43

ACTION XMB-07

INFO OCT-01 AF-10 ISO-00 EB-11 TRSE-00 AID-20 IGA-02

OPIC-12 DRC-01 RSC-01 /065 W
----- 099391

R 121300Z NOV 73

FM AMEMBASSY KHARTOUM

TO SECSTATE WASHDC 7344

INFO USDOC WASHDC

UNCLAS KHARTOUM 2450

ALSO PASS EXIM

E.O. 11652: N/A

TAGS: BEXP, SU

SUBJ: LOCOMOTIVES FOR SUDAN RAILWAYS (SR)

REF: KHARTOUM 2393 AND PREVIOUS

1. GM REP HAS INFORMED EMB THAT SUDAN RAILWAYS (SR) CALLED MEETING OF LOCOMOTIVE SALES REPS IN TOWN (GM, MLW AND BRITISH ELECTRIC) AND INFORMED THEM GOS DISSATISFIED ALL PROPOSALS AND DIRECTED COMPANIES RESUBMIT BY NOV. 25. SR EMPHASIZED KEY INGREDIENT LR CONTRACT IS AVAILABILITY OF FINANCING (IN ADDITION TO SHORTEST POSSIBLE DELIVERY PERIOD.)

2. FOR EXIM: AS REPORTED PREVIOUSLY, IT IS APPARENT AVAILABILITY OF FINANCING HAS BECOME KEY FACTOR IN SR DECISION (AS DELIVERY TIMES HAVE BECOME ROUGHLY COMPARABLE). AS INDICATED KHARTOUM 2141, EMB RECOMMENDS EXIM APPROVAL. GOS AND SUDAN RAILWAYS REPS (INCLUDING SR GEN. MGR. WASFI) IN WASHINGTON WEEK NOV. 12 FOR IBRD DISCUSSIONS ON OTHER LOANS. SUGGEST EXIM CONTACT THEM FOR DISCUSSIONS ON SR FINANCIAL POSITION, DEBT OBLIGATIONS, PROSPECTS, ETC.

3. FOR USDOC: IN VIEW THIS DEVELOPMENT, BELIEVE IT APPROPRIATE INFORM GENERAL ELECTRIC (NEVIN) OF FOREGOING
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AS PER KHARTOUM 2393 INDICATING GE MAY WISH COMPETE

IF IT IS ABLE PRODUCE COMPETITIVE DELIVERY TIME AND CAN
PROVIDE AVAILABILITY OF FINANCING. USDOC MAY ALSO WISH
INFORM BOTH GE AND GM REPS OF PRESENCE SUDAN RAILWAYS
REPS IN WASHINGTON IN CASE THEY WISH TO CONSULT FURTHER.
BREWER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 12 NOV 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: KHARTOUM
Handling Restrictions: n/a
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Legacy Key: link1973/newtext/t19731140/aaaabdfx.tel
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30 JUN 2005

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